2026 Vehicle Purchase Plan

CITY COUNCIL – December 16, 2025

City Staff Representative: Catrina Asher, Finance Director
Department: Finance

Purpose

To propose plans to acquire and pay for the City's fleet needs for 2026.

Background

The City purchases vehicles and equipment each year and all proposed purchases and related payments are incorporated into the City's multiyear planning and the 2026 budget.

This item was discussed with City Council at the Study Session on October 14, 2025.

Fleet Management Strategy

The City maintains a fleet of approximately 355 vehicles and pieces of equipment which require maintenance and periodic replacement.

Fleet Management Approach

- Formation of a Fleet Committee made up of Fleet, Finance, Budget and Department staff.
- Maintain vehicles in good working order.
- Replace vehicles at the most beneficial time, considering functionality, safety, and resale value.
- Finance purchases when it makes financial sense to do so.

Purchase and Finance Approach - Police and White Fleet

- 2025 – Partnered with Enterprise Fleet Management (EFM) to lease vehicles
  - Lease cost factors in residual value which can be applied to replacement.
  - Supports competitive procurement and timely sale/replacement of vehicles.
  - EFM reviews full listing to recommend most beneficial timing of replacements.

- 2026 – Continue partnership with Enterprise for eligible vehicles
  - Plan to use this model for all scheduled replacements of vehicles.
    - Contract with EFM for a total no-to-exceed amount of $658,231, an amount which incorporates the up front and monthly lease costs for all currently leased and future leased vehicles.
    - City Manager can approve change orders up to 10% of the contract amount should there be unforeseen replacement needs (e.g. totaled vehicles)

Staff Recommendation

- Approval of the resolution as presented.

Options for City Council

- Approve of the resolution as presented.
- Reject the resolution.
- Request additional information.