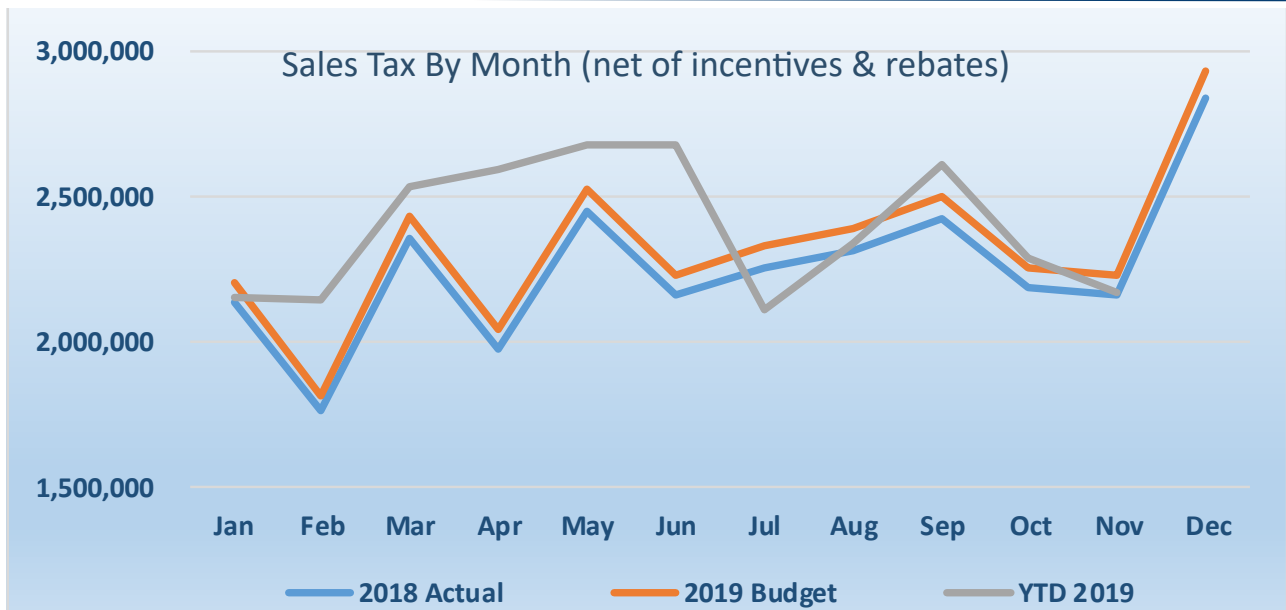


GENERAL FUND REVENUE AND EXPENSES
YTD COMPARISON, CURRENT YEAR BUDGET, AND % BUDGET COLLECTED OR SPENT
FOR THE PERIOD ENDED NOVEMBER 30

| DESCRIPTION | 11/30/2018 | 11/30/2019 | BUDGET AS AMENDED | COLLECTED OR SPENT |
|-------------------------------|---------------------|---------------------|-----------------------|-----------------------|
| Taxes | \$ 25,514,666 | \$ 26,529,089 | \$ 26,937,100 | 98.5% |
| Licenses & Permits | 2,050,015 | 2,219,024 | 1,124,500 | 197.3% |
| Grants & Intergovernmental | 2,681,903 | 2,831,178 | 2,716,600 | 104.2% |
| Charges for Services | 2,090,774 | 2,213,208 | 2,470,285 | 89.6% |
| Fines & Forfeitures | 371,426 | 465,263 | 460,400 | 101.1% |
| Investment Earnings | 492,336 | 546,507 | 293,000 | 186.5% |
| Miscellaneous | 2,192,120 | 3,362,386 | 1,193,955 | 281.6% |
| Tranfers In | 6,000 | 115,817 | 121,000 | 95.7% |
| Total Revenues | 35,399,239 | 38,282,474 | 35,316,840 | 108.4% |
| Personnel | 21,790,619 | 23,615,713 | 27,787,305 | 85.0% |
| Purchased Services | 1,590,034 | 991,441 | 1,902,077 | 52.1% |
| Operating Expenses | 7,715,253 | 7,562,178 | 9,830,639 | 76.9% |
| Transfers Out | - | 2,500,925 | 2,500,925 | 100.0% |
| Interfund Reimbursements | (638,861) | (2,720,113) | (2,967,395) | 91.7% |
| Total Expenses | 30,457,046 | 31,950,144 | 39,053,551 | 81.8% |
| Change in Fund Balance | \$ 4,942,194 | \$ 6,332,330 | \$ (3,736,711) | |

General Fund Revenue Highlights: Licenses & Permits revenue has exceeded the 2019 forecast, driven primarily by building permits. New commercial permits issued this year include Panda Express, Car Wash USA, Sable Mini Storage, ENT Credit Union, G&Z Transport Office Building, Popeye's, Texas Roadhouse, Chipotle, and a new building at the I-76 Commerce Center. The pace of residential development also continues to outpace what was projected for 2019. Miscellaneous revenues are primarily driven by oil and gas revenues, as well as insurance reimbursements.

General Fund Expense Highlights: Transfers out of \$2.5M reflect Council's May 7th budget amendment which gave staff direction on how oil and gas money earned in prior years should be utilized. Purchased services actuals are tracking under budget due to several one-time projects that were pushed to 2020 due to staffing changes. This includes master plans and document imaging.



Sales tax is up 8.8% YTD (sales made through October, taxes reported to City in November). The top three industries were: construction (up 18.6%), convenience stores (up 11.4%), and bars and restaurants (up 8.5%).

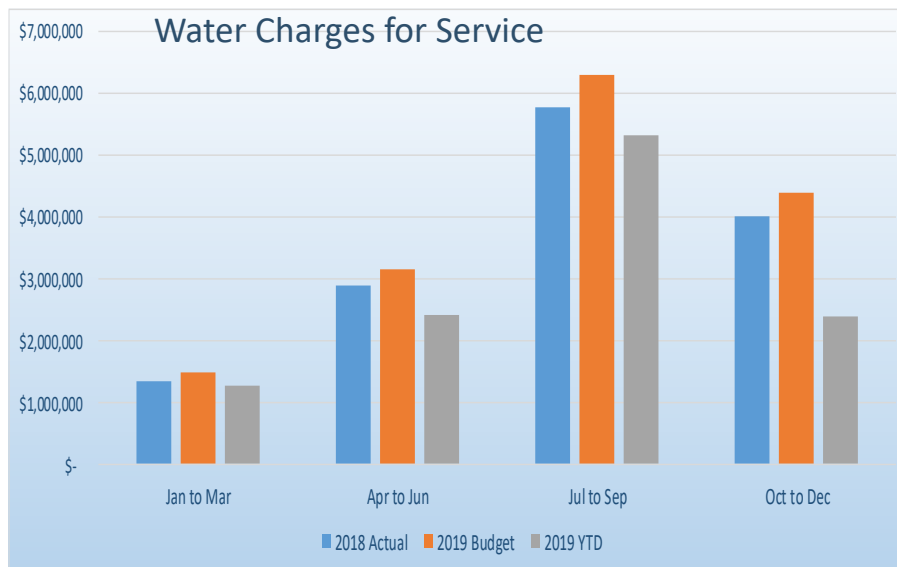
The top 10 businesses in the City are up 2.9% YTD through November primarily driven by online general merchandise sales.

**OTHER GOVERNMENT FUNDS STATEMENT OF EXPENSES
YTD COMPARISON AND CURRENT YEAR BUDGET
FOR THE PERIOD ENDED NOVEMBER 30**

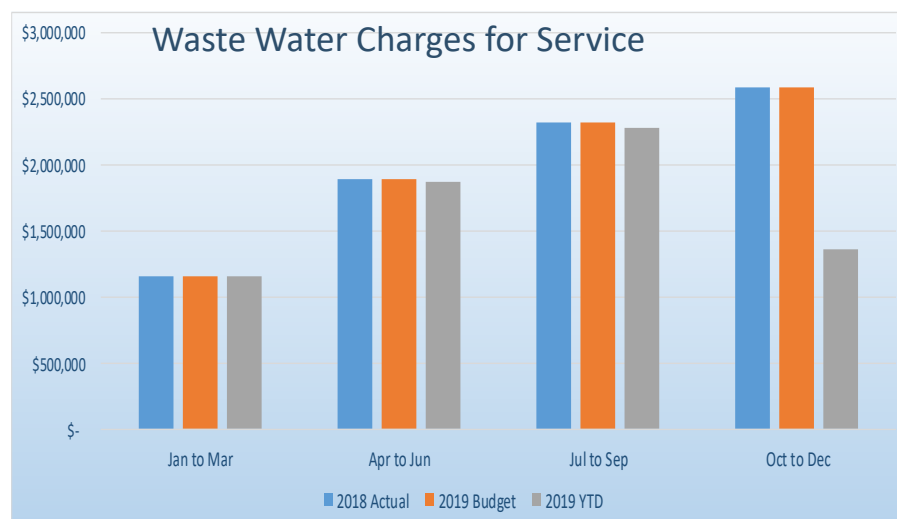
| DESCRIPTION | 11/30/2018 | 11/30/2019 | BUDGET | % SPENT |
|-----------------------------|------------|------------|------------|---------|
| Landscaping | 6,000 | 6,000 | 6,000 | 100.0% |
| Impact Fees | - | 665,764 | 1,394,000 | 47.8% |
| Highway | - | 117,756 | 120,000 | 98.1% |
| Lottery | 672,872 | 376,963 | 1,108,425 | 34.0% |
| Lodging Tax | 331,217 | 390,320 | 466,158 | 83.7% |
| Cemetery | 480,839 | 432,809 | 569,402 | 76.0% |
| Capital Improvement | 7,708,997 | 7,825,427 | 16,336,578 | 47.9% |
| Parks & Recreation Capital | 3,371,555 | 3,221,687 | 9,918,514 | 32.5% |
| Benefits (internal service) | 4,027,700 | 4,271,453 | 5,025,400 | 85.0% |
| Fleet (internal service) | 615,374 | 640,764 | 1,043,625 | 61.4% |
| BURA (component unit) | 5,413,932 | 4,700,716 | 5,922,065 | 79.4% |
| BCAC (component unit) | 26,217 | 59,503 | 206,685 | 28.8% |

UTILITY FUNDS STATEMENT OF EXPENSES
YTD COMPARISON AND CURRENT YEAR BUDGET
FOR THE PERIOD ENDED NOVEMBER 30

| UTILITY OPERATION | 11/30/2018 | 11/30/2019 | BUDGET AS AMENDED | % SPENT |
|-------------------|---------------|---------------|-------------------|---------|
| Water | \$ 23,230,145 | \$ 16,592,966 | \$ 41,232,733 | 40.2% |
| Wastewater | 7,180,673 | 5,819,997 | 11,989,103 | 48.5% |
| Storm Drainage | 2,506,020 | 1,970,833 | 3,050,634 | 64.6% |



Water consumption is down 11% YTD. Consumption is largely dependent on weather. We had a total of 40 days \geq 90 degrees in 2019 compared with 59 days in 2018. Rate revenue is expected to end the year \$2.5M short of the original forecast.



Rate revenue is down slightly YTD. Rates remained the same in 2019 and the forecast expectation was an 0.1% increase over 2018 due to development in the City. Rate revenue is projected to end the year close to flat once all billing cycles have been accrued.